

**WANTED.**  
**WANTED.**—TEACHERS TO TAKE up my system of Shorthand; practical and perfect. Have added a new study. Send for prospectus. Now is the time to start. To finish for Fall. D. R. COX, Dodson Building, 4 doors below postoffice, ap8-24, su, tu, w, th, fr.

**WANTED.**—POSITION BY YOUNG man with two years' experience as bookkeeper; good references given if required. Address J. E. W., care this office, ap7-24.

**WANTED.**—1000 MEN TO PURCHASE our special \$1.50 Dory, equal to \$2.50 hat sold by others. T. L. STRAW-HAND & CO., 331 Main street, Stevens' Old Stand, mh14-17.

**AGENTS WANTED.**  
**MAN OR LADY TO TRAVEL AND** appoint agents. Established firm. \$50 per month and all expenses to start. MFR., Box 398, Philadelphia, Pa. mh2-26, sa, su, tu, w, th, fr.

**BOARDERS.**  
**THE HOME.**—EVERYTHING NEW and clean, table board \$3.00; board and room \$4.00 per week. 421 and 423 Church street.

**PLEASANT FURNISHED ROOMS.** with or without board, at 241 Church street, opposite St. Paul's Church, mh15-17.

**FOR RENT.**  
**Very Desirable Cottage at Virginia Beach** with sewer connections and good yard. For terms, etc., address "OZONE," care Virginian-Pilot, mh30-17.

**FOR RENT.**—TWO ROOMS TO MIDDLE-aged couple with no children; references exchanged. 11 North street, Atlantic City, ap8-24.

**FOR RENT.**—FOR THE SUMMER months, well furnished house in Ghent. For terms, etc., address "GHEENT," care Virginian-Pilot, ap5-17.

**FOR RENT.**—LIVERY STABLES, No. 65 Union street, corner Church street. A desirable place for livery or sale stables. W. R. FENTRESS & SON, 18 Bank street, mh2-1m.

**SPECIAL NOTICES.**  
**Imperium in Imperio.**

A novel, by Sutton E. Griggs, of Berkeley, Va. A sociological study of the Negro race problem by one of that race, interestingly written and instructive. Sold at all bookstores. \$1 clothbound, mh15-1m.

**TO LADIES.**—SHAMPOOING THIS week with Golden Bark Hair Wash, 55c and 60c. MME. GATES' Hair Dressing and Shampooing Parlors, 353 Main street, over 10-cent store, ap6-1w.

**DOCTORS, HEALERS, OSTEOPATHS** or other Specialists, skillful, graduated home. Box 196, Chicago, ap1-1m.

**TO LADIES, FREE OF ALL CHARGE.**—Every lady should call at MME. GATES' Hair Dressing and Shampooing Parlors and allow her to suggest the way her hair should be arranged with the latest style of pompadour, free of all charge. Before selecting her new hat, The Glory of Woman is Her Hair, 353 Main street, over 5 and 10-cent store, Norfolk, ap1-1w.

**LADIES, YOUR HAIR IS IMPORTANT.** Your cut hair or combings made into beautiful braids, bangs, neck curls, pompadour puffs or French plaits in the most artistic manner to suit the face; moderate charges; combings bought, MME. GATES' Hair Dressing, Shampooing and Manicure Parlors, 353 Main street, over 10c. store, Norfolk, ap2-1w.

**MADAM SNELL NEWMAN, THE** Renowned Clairvoyant and Business Medium, can be consulted at her parlors on all life matters; her tests are wonderful. 315 CHURCH STREET, opposite Freemason, mh30-17.

**LADIES NEEDING TREATMENT** for Irregularities, Leucorrhoea or any other Ovarian Troubles consult DR. JACKSON, 112 W. Mulberry street, Baltimore, Md. Private sanitarium; trained nurses.

**\$25,000 TO LEND ON THE** Building and Loan Association plan. W. H. SARGEANT, Jr., Room 34, Lowenberg Bldg., mh12-1m.

**A WORD TO LADIES ABOUT** Golden Bark Hair Wash—It will make the hair curly, giving it that beautiful soft shade and fluffy appearance no much desired by ladies. It's an English preparation and is guaranteed. To introduce it, for 10 days I will sell five bottles half price for 25c. MME. GATES' Hair Parlors, 353 Main street, Norfolk, over 10-cent store, ap6-1w.

**MONEY TO LOAN IN ANY** amount; no delay; easiest terms. LEO JUDSON, Academy of Music building, mh1-17.

**MONEY READY.**—NO WAITING. QUICK LOANS ON HOUSEHOLD FURNITURE, WHILE IN USE. Mortgages and other securities; liberal advances on salaries; rent, annuities, estates and permanent incomes. Interviews strictly private, and all transactions rigidly confidential. NORFOLK MORTGAGE AND LOAN CO., W. H. Hoffheimer, new No. 338 Main street, Moritz Office Building, suite 5 and 6.

**Stocks and Bonds.**  
**MOTT, de WITT & CO., 31 Granby st.** Stocks and Bonds. Southern Investments. Correspondence solicited.

**ADIES! Chichester's English Pennyroyal Pills** (Dissolved Brand) are the Best. Cures, Relieves, Cleanses the System. Sold Everywhere. For Ladies' Use. Return Mail. Chichester Chemical Co., Philadelphia, Pa.

**NIGHT SCHOOL.**  
**NIGHT SCHOOL.**

At the SOUTHERN SHORTHAND AND BUSINESS UNIVERSITY Monday, Wednesday and Friday nights. Our Night School is especially designed for those who are engaged during the day. Instruction largely individual. Terms reasonable. For further information call at the University or address J. M. RESSLER, President, Phone 455, mh15-17.

**LATEST SPRING HATS.**  
**WALTER J. SIMMONS & CO.,** 341 MAIN STREET.

**FOR SALE.**—ONE OF THE OLD-est established and central located Saloon and Restaurant in the city; all modern conveniences; no fake; call and investigate. Address "G. G.," Postoffice 124 Baltimore, Md. ap6-17.

**FOR SALE.**—KNABE PIANO, \$150.00; beautifully carved rosewood case; as good as new; tone and action very fine. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

**FOR SALE.**—KNABE AND GAEBLE Piano, \$50. This is a bargain. Call at once. STEIFF WAREHOUSES, Granby street, Monticello Hotel.

**FOR SALE.**—MASON & HAMLIN ORGAN, \$16.50. This is a bargain, in good condition. Will sell to make room for new stock. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

**FOR SALE.**—PIANO, \$15. Slightly used Upright Piano, 2 pedals, rosewood case, triple strung, tone very good; splendid action. Call and see this piano bargain before buying. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

**FOR SALE.**—THE BANK SALOON, No. 14 Bank street. For particulars, and terms apply to BOYALL & TAYLOR, 28 Bank street, fcl5-17.

**FOUND.**  
**FOUND.**—A POCKET-BOOK, AT Academy of Music Tuesday night. Owner may have same by describing and paying for this ad. B. F. ALLEN, Roanoke dock, ap7-31.

**FOR SALE.**  
**ATLANTIC CITY LOTS.**

Desirably located, for sale at bargain prices and on the most favorable terms. MONEY TO LOAN—in any amount, and on easy installment payments. D. J. TURNER & CO., 70 Plume street, ap1-1w.

**FOR SALE.**—ONE EDISON PHONO-graph, 16 hearing tubes, reproducer, recorder and shaving knife, horn 35 records and case and tools. Cost \$35. Will trade for diamond ring. Address "PHONOGRAPH," this office, ap7-21.

**\$143—MY FINE WALNUT CASE** three-pedal Piano must be sold for cash before April 12th. Write quick to "E. C.," Box 108, Norfolk, Va. ap6-31.

**FOR SALE.**—ONE OF THE OLD-est established and central located Saloon and Restaurant in the city; all modern conveniences; no fake; call and investigate. Address "G. G.," Postoffice 124 Baltimore, Md. ap6-17.

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**IN LEGAL REALMS.**  
**BUSINESS TRANSACTIONS IN THE COURTS YESTERDAY.**  
Judge Hancock, of the Corporation Court, yesterday tried the following cases:  
Richard King, colored, breaking into the cook shop of George Cacora, on corner of Church and Union streets, and stealing 70 cents from the cash draw; sent to the penitentiary for one year.  
Joseph C. Stephenson, colored, indicted for a felony, appeared in the court and was bailed in the sum of \$250 for his appearance when wanted.  
M. L. Cole, colored, robbing J. E. Small of \$3, was given twelve months in jail.

**DAMAGES FOR PLAINTIFF.**  
The case of Cromwell against the California Fruit Transportation Company and the New York, Philadelphia and Norfolk Railroad Company for the recovery of damages to strawberries shipped from Norfolk to Northern points, has engaged the attention of the Court of Law and Chancery nearly the entire week. Yesterday at 12 m. the jury returned a verdict giving the plaintiff \$1816.61. A motion for a new trial was made by counsel for the railroad company and argued. Judge Martin will render his decision later on this motion.

**POLICE COURT.**  
Justice Tomlin had the heaviest docket yesterday of the week.  
James Barbour, colored, assault and unlawful shooting, was continued till Tuesday and the defendant was bailed for his appearance.  
John Ferebee, colored, attempting to cut W. E. Dufford, discharged.  
Samuel Boyd, colored, stealing clothes from Stephen Ross, was given six months in jail.  
Cephus Finck, colored, larceny; dismissed at the cost of the defendant.  
E. Bell, colored, abusing Oletta Simmons, colored; fined \$3.50.  
Lewis Ceras, abusing Jethro Gardner, was fined \$3.50.  
Mary Bartlett, colored, nuisance; fined \$2.  
Wm. Talbott, colored, abusing Mary Bartlett, was fined \$2.

**CHARGES DISMISSED.**  
The charges against Motorman J. R. Johnson and Conductor R. L. Tomlin, of electric car No. 25, by which Mr. J. E. Dozier was struck and injured in Brambleton Ward on January 25th, were dismissed yesterday by the Police Justice. Justice Tomlin received a letter from the injured man saying that he attached no blame to either the conductor or motorman; that he stepped from a car when in motion and that the motorman of the approaching car could not have avoided the accident.

**THE BOYS DISCHARGED.**  
Two negro boys named West have been in jail for three months, charged with shooting at Policeman Ralston. They were given a hearing yesterday and discharged. Mr. John G. Tilton appeared as counsel for the boys and proved that they were innocent, the shooting having been done by a brother of the prisoners, who had escaped arrest.

**First Shipment of Silk.**  
The Norfolk Silk Company's mill, now in operation at Lambert's Point, made the first shipment of goods yesterday to New York. There were about 300 yards in the consignment. The goods are of light weight, but No. 1 quality. As soon as the goods are finished they will be returned to Norfolk and put on exhibition in one of the windows of a dry goods store.

The very best foreign makes represented in our stock of woollens. Tailored in our style. You wear the best. Rudolph & Wallace, 353 Main street.

**Taken to Roanoke.**  
Officer Griffin, of the Roanoke police department, arrived here yesterday morning for Morris Miller, the young man who was arrested in Hampton, charged with stealing a horse and buggy. He will leave for Roanoke with the prisoner to-morrow.

The largest and finest corps of workmen in the South produce the garments that bear our label.  
**RUDOLPH & WALLACE,** 353 Main street.

All glasses prescribed by Dr. Week guaranteed. Examinations free. 210 Main street.

**OTHER LOCAL ON PAGE 3.**

# NO JUGGLING WITH WORDS OR FIGURES! HERE ARE FACTS AND REAL VALUES!

Every article advertised stands for genuine worth—there isn't a trashy or inferior piece of merchandise in the stock—it must have character and give service, or we wouldn't give it stock room. Our conscientious business policy and guarantee for selling only reliable, trustworthy apparel that will give the full measure of satisfaction, stands at the back of each and every assertion herein contained.

We again reiterate the statement that it matters not how cheaply the prices are advertised the grade of material is of standard manufacture and represents intrinsically all or more than the selling prices charged. Some of these specials were not gotten without great and persevering effort—none without keen and skillful business strategy—for they are the very best values of their kind, notwithstanding the Phenomenal Bargain Prices we put on them.

MEN'S SUITS	MEN'S SUITS	MEN'S SUITS	MEN'S SUITS
\$7.25	\$9.25	\$12.50	\$15.00

**NOTHING REMARKABLE ABOUT** Men's Suits at Seven Twenty-five. The woods are full of 'em—but, it's different when comparisons are made—grade of material, designs, shape, finish and general make-up. Take notice of hundreds of correctly dressed men in the busy walks of life, attired as neatly and equally as fashionable as any high cost tailor can bring forth, and the cost is only Seven Twenty-five in place of twenty-five dollars. We don't mean to convey the fact that we are selling twenty-five dollar Men's Suits for seven twenty-five, but we do maintain that these Seven Twenty-five Suits are made up well, from good, honest woolen fabrics, tailored in our own workshops, guaranteed thoroughly shrunken, and in every way good, dependable and absolutely reliable suits that will give ALL and MORE wearing value than could be reasonably expected for the price charged. However, as we have hitherto stated, we are figuring for a larger outlet for the output of our manufacturing headquarters—reaching out for more business—proposing doing a still larger trade than heretofore, and are determined to make it an object to every man in this community to come to this store to do his trading. The Men's Suits on sale at Seven Twenty-five are far from the ordinary run of suits usually sold at or about this price, and there is no question about the genuineness of worth and satisfactory features of the goods. Early callers get the best pick of patterns and sizes ..... \$7.25

**THERE ISN'T A SUIT IN THE EN-**tire Nine Twenty-five assortment but what any gentleman would consider a handsome, pretty garment, and what's still more, there's not one in the entire lot, but what can be relied on for excellent wear, to say nothing about the extra tailoring touches and the up-to-date improvements applied to them. We assert positively, without hesitation, that these Suits are unquestionably better than any goods we've ever placed on our counters for the price, and hardly think it probable that we could again procure the cloth and duplicate at the same price cost to make up such suits as these so good and so cheap. The range consists of fancies, serges and chevots, made up in Single and Double-breasted Suits, full lined, half lined, or quarter lined, representing sizes of every sort inside of 42 inches breast measure. Every man that values money saving and seeks the best that is going on an economical basis will surely appreciate the worth and value that can be captured here at Nine Twenty-five; more especially when it is considered the choiceness of patterns, quality of fabrics, correctness of tailoring, and all round good points of real merit that is couched in the make-up of such desirable Spring Suits at the moderate outlay ..... \$9.25

**HERE GOES ANOTHER PRO-**nounced range of Men's Suit Values at Twelve Fifty. Here are designs that a Cheap John tailor would consider a marvel of cheapness at twenty dollars, and the fellow that will produce them anything like as good wouldn't know how to go about for any less than a quarter of a hundred. To match 'em ready-made in their various points of superior manufacture is just simply out of question. This sort of tailoring ingenuity is the outcome of fifty-six years of continued manufacturing experience, making up directly and exclusively for our own stores situated throughout the Southern markets, and every feature connected with the garments—careful selection of cloths, weights, colors, shades, conformity of figures, shapes, individualities of local fashion, are the result of long and careful study, the proof of which is best demonstrated in the big value giving that this Twelve Fifty line makes it claim. Here are correct fitting suits of every sort of desirable and fashionable designs of Gentlemen's Choice Spring Suits, made up in light, medium and dark effects, including an unlimited variety of blacks and blues in rough and smooth weavings. There's no possible way to go wrong here. The substance of the matter is just simply this—the suit must fit. If it doesn't— ..... \$12.50

**IT GOES WITHOUT SAYING "YOU** pay your money and take your choice." There isn't actually much choice about selections of the Fifteen Dollar Suits placed on sale this season. The fact of the business holds itself down to a basis that they're ALL CHOICE. There's actually not a single suit in this range that wouldn't compare in point of style and appearance with the dressings of the best dressed gentlemen you meet anywhere, to say nothing about their costly tailoring bills and the delays and troubles they undergo before they are suited. Here are suits tailored by skilled work people, that stand at the head of the tailoring craft, just such type of work people that don't know how to turn out a mean job of work, the kind we employ, and the best proof of the satisfactory features of our high grade Suits is practically illustrated by the wonderful growth of business each succeeding season. Selling that succeeds is in value that satisfies. There's a cant iron guarantee at the back of each and every suit that's sold. They must hold their shape—the goods must hold their color—the trimmings must wear good—the sewing must be perfect. We stand at the back of 'em—that's what guarantees them. Fifteen dollar affords a choice of a big range in every sort of shape and a sprinkling of every sort of material. The best time for the best ..... \$15.00

## Profitable Reading for Economical Buyers of Juvenile Attire.

Every Prudent Parent and Guardian knows that the best possible value in Children's wear that money controls comes direct from Burk's. The Children's Wear, like all other goods in all other departments, must be of the satisfactory kind—reliable for wear—desirable for style—and dependable as far as the strength-giving features are concerned in the course of make-up.



**KNEE PANTS FOR BOYS, ALL AGES** from 4 to 16. Junior buckles and binding on bottoms sizes 4 to 8. Three buttons finish sizes 9 to 16—taped seams, strong bands, strictly serviceable. Brownish Twill Cheviots, among the lot a range of Navy Blue Cheviots. Choice of sizes this week only ..... 17c.

**KNEE PANTS FOR BOYS, ALL AGES** 4 to 16. All improvements, made from Pure Wool Cheviots. When we say ALL WOOL, we mean just what we say. Stylish plaids, and neat plain patterns. Very serviceable, extraordinary bargains. Choice of sizes this week ..... 25c.

**KNEE PANTS FOR BOYS MADE UP** with wide, large double seams that extend from seam to seam, hand felled, big double knees, taped seams, patent riveted buttons, strong bands, pure wool fabrics. A variety of styles. Among them Navy Blue and other popular knee pants patterns. Choice of sizes—4 to 16—this week only ..... 48c.

**VESTED SUITS FOR LITTLE FEEL-**ows. Three pieces, mark you—Jacket, Pants and Vestee. Full and complete; neat, tidy and durable; made from pretty Twilled Cheviot, nicely embroidered. A big bargain. Choice of sizes—3 to 8—this week only ..... 87c.

**REEFER SUITS FOR LITTLE FEEL-**ows. Made from Black Twilled Cheviot. Sizes to age 8 inclusive. Deep sailor collars neatly embroidered. Choice of sizes—as long as they last—this week only ..... 98c.

**CHILDREN'S DOUBLE-BREASTED** SUITS. Very durable woollen fabrics. Made up good and strong—sizes 8 to 16 both inclusive. A big leader and extraordinary trade winner. Choice of sizes—this week only ..... \$1.47

**BOYS' KNEE PANTS SUITS IN ALL** sizes from 8 to 16. Made up in three crack-a-jack good patterns. Big double seams and double knee, patent bands, riveted buttons and taped seams in the pants. Jackets proportionately well made. The very kind of suits that will stand rough and tumble and every day hardships. Choice of sizes—this week only ..... \$1.98

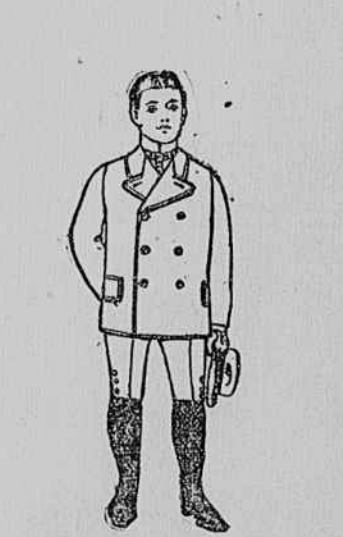
**STRICTLY ALL WOOL SUITS FOR** BOYS ages 8 to 16. Made up in two all good staple patterns. Every possible strength-giving feature that skilled tailoring can apply. Very dressy, choice, stylish and reliable Children's Suits. The pick and choice of sizes to 16, inclusive—this early callers this week only ..... \$2.50

**VERY HANDSOME BOYS' SUITS,** consisting of a variety of styles. Plain Double-breasted for Big Boys and Vests, Reefers and Houses for the little fellows. Handsomely finished, correct fitting and strictly up-to-date in every particular. Choice of sizes—anywhere from 3 to 16, inclusive—this week only ..... \$3.00

**BEAUTIFUL PATTERNS OF FINE** Cassimeres, Cheviots, Worsteds and Serges in a large assortment of catchy effects. Checks, Plaids and Overblends. Made in all sorts of styles for big boys and little tots. Big bargain values. Choice of sizes this week ..... \$3.50

**UNLIMITED ASSORTMENT OF NOR-**BY SUITS for Boys, all ages and sizes from 3 to 16. Made up in plain and fancy patterns, light, dark and medium colors, pin checks, plaids and staple designs. All sorts of shapes. Choice of sizes this week only ..... \$4.00

**SUPERIOR QUALITY CHILDREN'S** DRESS SUITS, consisting of Fine Houses, Pretty Vestees, Jaunty Reefers, and a varied assortment of Plain Double-breasted Suits for large boys. Choice designs, tailored in the very acme of tailoring art. Perfect genuineness of beauty. Choice of sizes—this week ..... \$5.00





MANUFACTURING HEADQUARTERS  
112 & 114 MAIN ST.  
615-621 EAST BALTIMORE ST.  
BALTIMORE, MD.

STORES  
BALTIMORE  
RICHMOND  
DALLAS  
NASHVILLE  
NORFOLK